



Cumberland

Cumberland Country Golf Club Ltd

## 80<sup>th</sup> Annual Report

For the year ended 31<sup>st</sup> March 2020

# Major Pennant Team 2020



From left to right back row: Bob Burton (Support Manager) John Kiddle (Team Manager) Isaak Pemble, Matthew Andrew, Michael Elliot, Tim Hill, Paul Hilton (Team Manager)

Front row: Arthur Barakat, Shannon Bridger (Team Captain), Josh Russo, Josh Madeleine

# 80TH ANNUAL REPORT

## OFFICE BEARERS

Patron	Gary Livesley
President	Denis Clifford APM
Vice-President	John Kiddle
Captain	Paul Hilton
Vice-Captain	Darren Stocks
Honorary Treasurer	Geoff O'Neill

## DIRECTORS

Brad Ferguson, Ross Selleck, Michael Reilly

Golf NSW Delegate	Paul Hilton
General Manager	Andrew Laplain
Auditors	Chapman, Wyatt & Associates
Bank	Westpac Banking Corporation
Solicitors	Robilliard Lawyers

# OFFICE BEARERS 2019 – 2020



**Denis Clifford**  
President



**John Kiddle**  
Vice - President



**Paul Hilton**  
Captain



**Darren Stocks**  
Vice - Captain



**Geoff O'Neill**  
Treasurer



**Ross Selleck**  
Director



**Brad Ferguson**  
Director



**Michael Reilly**  
Director



**Andrew Laplain**  
General Manager



**Joanne Bannerman**  
Professional



**Matthew Turner**  
Superintendent

# NOTICE OF ANNUAL GENERAL MEETING

NOTICE IS HEREBY GIVEN that the 80th Annual General Meeting of Members of Cumberland Country Golf Club Limited will be held at the clubhouse, 248 Old Prospect Road, Greystanes, on Tuesday 21st July, 2020, commencing at 7:30 pm.

In order that comprehensive replies may be provided, all questions concerning the accounts or trading for the Club are to be submitted in writing to the General Manager no later than 10th July, 2020

## BUSINESS

1. Apologies.
2. To receive and confirm to the minutes of the 79th Annual General Meeting held on Tuesday 23rd July 2019.
3. To receive and consider the Statement of Financial Position, Statement of Comprehensive Income, Statement of Cash Flow and Notes to The Financial Statements for the year ending 31 March 2020 together with the Reports of the Directors and Auditors.

**4. To consider and if thought fit, pass the following resolution of the Board of Directors as a special resolution:**

That the annual subscription for the 2020 -2021 subscription year be set as follows:

- i. Full Playing Member – a total subscription of \$1800
- ii. Senior Member- a total subscription of \$1100
- iii. Five Day Member – a total subscription of \$1300
- iv. Senior Five-Day Member - a total subscription of \$800
- v. Lady Member – a total subscription of \$817
- vi. Senior Lady Member – a total subscription of \$510
- vii. Intermediate Member - a total subscription of \$350
- viii. Junior Member – a total subscription of \$150
- ix. Competition Member - a total subscription of \$485
- x. Club Life Member - a total subscription of \$250
- xi. Life Member, Special Long-Term Member subscriptions to remain at the same level as the 2019-2020 subscription year. Playing life members will pay an annual charge for Golf NSW Affiliation Fee.
- xii. Corporate Member subscriptions to remain at the same level as the 2019-2020 subscription year.
- xiii. Social and 3yr Social Member subscriptions to remain at the same level as the 2019-2020 subscription year.

Note: All subscriptions are inclusive of GST.

## **Procedural matters**

To be passed, a Special Resolution must receive votes in its favour from not less than three quarters (75%) of those members who being eligible to do so in person vote on the Special Resolution at the meeting.

Amendments to the Special Resolutions (other than minor typographical corrections, which do not change the substance or effect of the Special Resolutions) will not be permitted from the floor of the meeting.

### **Item 5 Preamble;**

The Motion proposes that we amend Articles 32.1 and 34.2 to reduce the number of Directors from 9 to 7. The rationale is; over the past five years we have at times functioned efficiently with less than nine directors due to a position not being filled either at election time or due to resignations during the tenure of the Board. At various times and currently we have dropped to seven directors with no negative effect on the operations or obligations of the Board. The Board has streamlined its Sub Committees and the current structure is functioning very well.

The ASX Corporate Governance Council's Corporate Governance Principles and Recommendations 3e (2014) provides the following practical guidance in relation to the size of a board:

"The Board should be of sufficient size so that requirements of the business can be met and changes to the composition of the board and its committees can be managed without undue disruption. However, it should not be so large as to be unwieldy."

### **5. To consider and if thought fit, pass the following resolution of the Board of Directors as a special resolution: That the Constitution of Cumberland Country Golf Club Limited be amended by changing Articles 32.1 and 34.2 as follows**

Change the wording from

32.1 The business and general affairs of the Club shall be under the management of a Board of Directors consisting of a President, Vice-President, Captain, Vice Captain, Honorary Treasurer and four Directors. The Board of Directors shall meet at least once in every month and Five (5) members of the Board of Directors shall be required to constitute a quorum.

**To**

32.1 The business and general affairs of the Club shall be under the management of a Board of Directors consisting of a President, Vice-President, Captain, Vice Captain, Honorary Treasurer and Two Directors. The Board of Directors shall meet at least once in every month and Five (5) members of the Board of Directors shall be required to constitute a quorum.

Change the wording from

34.2 The continuing members of the Board of Directors may act notwithstanding any vacancy in their body but so that if the number falls below seven the Board of Directors shall not act except for the purpose of filling up vacancies.

**To**

34.2 The continuing members of the Board of Directors may act notwithstanding any vacancy in their body but so that if the number falls below Five the Board of Directors shall not act except for the purpose of filling up vacancies.

### **Procedural matters**

To be passed, a Special Resolution must receive votes in its favour from not less than three quarters (75%) of those members who being eligible to do so in person vote on the Special Resolution at the meeting.

Amendments to the Special Resolutions (other than minor typographical corrections, which do not change the substance or effect of the Special Resolutions) will not be permitted from the floor of the meeting.

#### **6. To consider and if thought fit, pass the following resolution proposed by the Board of Directors as an ordinary resolution:**

That the Board of Directors arranges golf club insurance on behalf of all playing Members for the 2020 – 2021 subscription year at the most competitive price that the Board may in its discretion determine, and that the insurance premium be adjusted equally amongst all playing members and each member's portion of the premium be added to that member's annual subscription for the subscription year but in this respect the premium shall be payable on or before the 30th September, 2020.

#### **7. To consider and if thought fit, pass the following resolution proposed by the Board of Directors as an ordinary resolution:**

That pursuant to the Registered Clubs Act, the Members hereby approve and agree to the following expenditure and benefits for certain Members of the club during the period from the date of this resolution to the next Annual General Meeting.

- i. The reasonable cost of a meal and beverage for each Director attending each Board meeting.
- ii. The reasonable cost of beverages for each Director and Co-opted member after each committee meeting.
- iii. The Annual Dinner for members co-opted to assist with committees. Maximum annual cost of \$2,700.
- iv. The reasonable cost of beverages for meetings of the Ladies Committee and other Lady activities. Maximum annual cost of \$1,200.
- v. The reasonable cost of expenses incurred by Directors when representing the club, such expenses to be approved by the Board.
- vi. The provision for 5 reserved car spaces for Directors.

- vii. Preferential allocations of starting times for the Directors whose duties may include but not limited to presentation, marshalling or executive duties plus their playing partners
8. **To receive recommendations by way of General Business in accordance with rule 46.8 of the Club's Constitution**

**NOTES TO MEMBERS**

- i) Only Full Playing Members, Provisional Members, Senior Members, Intermediate Members, Lady Members, Five Day Members and Senior Five-Day Members, Senior Lady Members, Lady Members, Competition Members, Life Members, Long Term Members and Special Long-Term Members of Cumberland Country Golf Club Limited may attend the meeting and vote on any resolution.
- ii) Voting by proxy is not permitted under the Registered Clubs Act.
- iii) A copy of the minutes of the 79<sup>th</sup> Annual General Meeting will be displayed on the Club Notice Board fourteen days prior to the 2020 Annual General Meeting. Any member wishing to raise business from this Meeting should refer to the Minutes as they will not be read at the Annual General Meeting.

**Dated this 15th day of June, 2020**

**A. Laplain (General Manager)**





## PRESIDENTS REPORT

This year would have to have been one of the most challenging in the Club's history. We started this reporting period in the grip of a drought and then it seemed like the whole country was on fire with major uncontrolled bush fires in every State. Just when we thought things couldn't get any worse, along came the Covid19 or more commonly known Corona Virus. Firstly, we had to limit the number of patrons on the premises at any one time to 100 but within days we had to close the clubhouse all together.

'Social Distancing' became a new phrase in our vocabulary and we introduced strict conditions on the course including no rakes in bunkers, foam inserts in the holes to eliminate the need to put your fingers in the hole to retrieve your ball and sealing off other touch points such as ball washers and taps. We received instructions from Golf NSW that all courses were to close only for that to be overturned by the government less than 48 hours later. We reopened playing in pairs, one player per cart and with modified tee times off one tee.

Through all this there has been the one constant, and that is the dedication of our Management and Pro Shop Staff. It was extremely challenging to keep the course open with two person competitions at five-minute intervals and maintaining 'social distancing'. To Andrew, Matt, Joanne and all the team we owe you a huge thank you for a job well done.

Once again, our bar staff provided an excellent level of quality and friendly service. When we had to close the clubhouse our bar staff were 'stood down' without pay but fortunately we were able to keep most of them employed thanks to the Government's 'job keeper' funding. Bar staff were redeployed to work on the course and did a great job with weeding, pruning and mulching.

We had major changes to our course staff line up. Peter Fitzgerald joined us earlier in the year as Course Superintendent, but left in December due to pressures of living away from his family. Matt Turner took over and continued the good work that Peter started. He made such an impression that he was permanently appointed as Course Superintendent in February this year, with Jamie Beileiter promoted as his 2IC. Considering the challenges of the drought and changes in staff, the Team have done a fantastic job in presenting a consistently high standard course that is the envy of many others in Sydney.

Our volunteers continue to do a great job, particularly in maintaining the gardens around the clubhouse and assisting on the course during working bees. We continually receive positive feedback from members and visitors alike about the presentation of the course and the appearance of the gardens and surrounds. Thank you all for your efforts.

Among those hit the hardest by the Covi19 restrictions are Peter, Crystal and the team from Harmony Restaurant. Harmony is arguably the best Chinese restaurant in the western suburbs. They were going great guns delivering a high standard of service until the clubhouse was closed which necessitated them closing the restaurant. We look forward to the time when we can once again enjoy a meal in the restaurant or a tasty takeaway.

Our Development Project had a setback when our partner developers were unable to secure their finance and reluctantly withdrew. We were looking to engage an alternate developer until, you guessed it, Covid19 put the economy into a spin. Whilst the project remains viable, realistically I doubt it will progress until things settle down and we get some stability back into the economy.

I'd like to thank the members of the Development Committee, Directors Ross Selleck and Geoff O'Neil, Co-opted member Phil Burge and our General Manager Andrew Laplain for their tireless and ongoing work in pulling the development project together. Paul Hilton, John Kiddle and Darren Stocks contributed as members of the Course Design Committee to compliment the work the project team had done. At the appropriate time we will be able to present some options for your consideration and approval that I'm sure you'll find innovative and viable for the long-term future of the club.

Joanne and her Team continued to provide excellent Pro Shop services for members and visitors. Their Juniors programs are well attended, the young people involved have a lot of fun learning the basics of golf. There are a number of young graduates of the Banners Academy who are now playing in our club competitions.

We also have a very active Ladies Committee who are always busy organising competitions and representative teams as well as fund raising for charities. Our Lady members not only enjoy their golf but are very social with their weekly lunches, raffles and birthday celebrations. Yet another area of our club where members are having 'fun'.

Membership continues to be a challenge for most golf clubs but we have had a number of new members join and we welcome them to Cumberland. We are seeing positive results from our modified membership categories, particularly Competition Membership that is tailored to suit those who may be time poor.

The reintroduction of live shows has been well supported by members and guests. They were great social nights and breathed some new life back into Cumberland. We intend to run further entertainment nights in the future when Covid19 restrictions are lifted.

Two long serving Directors stood down from the Board during this last year. Ross Selleck stood down after service on the Board since 2012. Ross has been a member of various committees over the last 8 years and more recently has committed many, many hours and sleepless nights working on the Club's Development Project. He has been the driving force in getting the project off the ground and to a viable stage.

Geoff O'Neil resigned from the Board after seven years. He has been an active member on a number of committees over the years and most recently served as Treasurer. We will miss his experience, his commitment and contribution to the Board.

On behalf of the Board and Members I thank these two gentlemen for their commitment to the Board and wish them well for the future.

Robert Shield has joined the Board bringing a wealth of experience in the banking and finance industry. We welcome Robert and look forward to his contribution to the Board.

Finally, on behalf of the Board, I'd like to thank the Members for their understanding and support during which, as I said in opening, has been a very challenging time. Rest assured, we will repay your support by continuing to give 100% commitment as your Board of Directors.

Denis Clifford APM, JP, GAICD  
Club President

## Finance Report

Dear Members,

My first report to the members as Treasurer, comes at a time in the club's history that is unprecedented. It is difficult to predict what the long-term impacts will be not just for the club but for the nations economy as there are still many restrictions in place as I prepare this report. From a reporting and planning perspective we may have been a little fortunate with the timing of the pandemic with the clubhouse closure only impacting the club's financial year by just over a week which is reflected in the loss in Bar Sales. It goes without saying the financial report for next year's annual report will be considerably different to this one.

As we continue to proceed with development opportunities the costs associated with these endeavours have and will continue to impact the clubs trading accounts as reflected in the end of year report below

The year ended with a Trading profit \$19,332. After allowing for development expenses of (\$134,555) the Club has recorded a Net Operating loss of (\$115,223)

The club continues to maintain a healthy Balance Sheet with Members Equity at \$11,787,673 and strong cash position of \$764,416

The following report outlines the years Financial performance

### Summary of Overall Result

	2020	2019	2018
Net Profit (Loss)	(\$115,223)	(\$26,353)	(\$56,466)
Depreciation	\$330,750	\$351,355	\$356,146
Members Equity	\$11,787,673	\$11,902,895	\$11,929,248
Cash and Deposits	\$764,416	\$897,237	\$890,880
Profit on sale of assets	\$31,108	\$26,303	\$32,529

The key drivers of this result are detailed in the following departmental analysis:

### Bar Trading

	2020	2019	2018
Sales	\$895,343	\$929,134	\$884,221
Gross Profit	\$548,640	\$575,239	\$544,579
Gross Profit %	61.28%	61.91%	61.59%
Net Profit/(Loss)	\$220,556	\$265,629	\$241,508

The closure of the clubhouse on Monday 23<sup>rd</sup> March impacted bar revenue in the vicinity of (\$20,000) which would have otherwise been a positive year end result. Strong member and visitor patronage continue to provide a warm and friendly environment. The scheduled introduction of a new Point of Sale system in the bar for mid-June 2020 will provide additional benefits to members with the ability to Tap and Go with your membership card utilising your house account and other features to be released over time.

### Gaming Trading

	2020	2019	2018
Poker Machines	\$421,888	\$371,287	\$342,457
Keno Commission	\$41,613	\$43,320	\$41,885
Tab Commission	\$17,058	\$17,446	\$17,769
Gaming Tax Rebate	\$17,180	\$17,180	\$14,317
Net Profit/(Loss)	\$305,832	\$252,922	\$221,713

Revenue from gaming activities was primarily driven by poker machine revenue, it is imperative the business continues to reinvest in this department with the latest games and providing technology such as the cash redemption terminal. Although as I write this report the clubhouse has reopened the full impact on the gaming floor with social distancing is unknown, it is predicted to be considerable. Commission from the TAB continues to trend downwards as the clear focus by TAB is on driving customers to their online platforms, unfortunately the costs to provide coverage and services for Sky racing etc continue to climb.

## Course and Golf Trading

	2020	2019	2018
Competition Fees	\$524,129	\$483,717	\$512,833
Green Fees	\$225,590	\$210,264	\$177,095
Membership Fees	\$830,178	\$826,050	\$848,906
Golf Cart Income	\$306,912	\$267,909	\$239,590
Course expenses	\$1,780,791	\$1,673,918	\$1,643,221
Net Profit/(Loss)	\$185,094	\$212,037	\$182,486

As reported by the President the past year was one like no other with severe drought, health warnings for outdoor activities due to the smoke from catastrophic fires and ultimately Covid 19. These conditions placed a heavy burden on resources resulting in increased expenditure on fresh water, irrigation infrastructure and machinery. Regardless the course has been presented to an exceptional standard which is reflected in the financials with an average departmental revenue growth of 6% against the previous year

## House and Social Trading

	2020	2019	2018
Total Income	\$105,093	\$87,877	\$80,436
Net Profit/(Loss)	(\$314,809)	(\$323,778)	(\$347,091)

The club was very fortunate to have received a grant for the purchase and installation of the mobility chair lift at the same time modifications were undertaken to provide a modern unisex toilet catering for those with mobility limitations. The funding from this grant is captured and forms part of the total income. Overall expenditure was well maintained with less than 2% increase on previous year, this will continue to be a challenge with the aging clubhouse and infrastructure.

## Administration

	2020	2019	2018
Total Income	\$15,338	\$15,124	\$17,426
Total Expenses	\$423,797	\$418,688	\$371,017
Net Loss	(\$408,459)	(\$403,563)	(\$353,591)

Costs associated with both running and maintaining services provided by the club's administration continue to be well managed. Notably wages have now reduced year on year over a 10-year period without reducing members services. In conjunction with the upgrade to the Bar Point of Sale the club is moving to a new membership system which will include your photo on your membership card and improved administrative systems that can be easily upgraded over time. I am confident all the new features will be very well received by the membership.

## Conclusion

The ability to post a profit (*excluding development costs*) in these very competitive times is very promising and is a strong reflection of the financial management and leadership of the club's General Manager. There will be very difficult decisions that your Board will have to make in the year / years ahead as we navigate these unprecedented times.

There is no doubt the years ahead will be even more challenging than the past. I encourage all members to support the proposed \$50 subscription increase as it is only with your ongoing support that your Board is confident that Cumberland will continue to be the great place it is today and for many years to come

Brad Ferguson

Treasurer

## CAPTAIN'S REPORT

Many members have provided positive comments on the condition of our golf course and the work being completed to improve the playing condition over the past twelve months. With the support of an enthusiastic team our Course Superintendant Matt Turner and 2IC James Beileiter continue to present quality greens and enhance other areas around the course including the successful grassing of multiple bare patches.

Congratulations to the Men's and Ladies Club Champions for the year. Arthur Barakat showed great maturity and dedication through practice to win his first Club Championship. Melissa Cochran won the Ladies Championship for back to back victories and eight in total. To all winners of Major Events during the year, well done – a full listing follows this report.

Cumberland entered representative teams in the Men's Major Pennant, Masters Pennant, Super Seniors Pennant, T. L. Warren Trophy, W. Gibson Trophy, Eric Apperly Shield, Junior Pennant, Ladies Grade Pennant, Western Districts Bronze 1 Pennant and Northern Districts Bronze 2 Pennant. Several of these Pennant competitions are still to be completed as a result of the enforced break due to Covid-19 restrictions. Our Men's Major team have won their Division and we wish them good luck in their upcoming semi-finals. For those who didn't win the big prize, thank you for the manner in which you continue to represent the Club and good luck next year.

There are a lot of our members, men and ladies, who support the club in various ways. To everybody who has acted as a manager of a pennant team, worked on the barbecue or in a beer tent on diggers Day, assisted on a weekly basis in the garden group or participated in course working bees, your time and help is greatly appreciated. You symbolise why we have such a close knit membership and a good club.

It would be remiss of me to not thank a number of people who have been of great support during the year:

- Joanne Bannerman for her donation of the prizes for the Club Championships, the starting of competition fields and actively participating in all Match Committee meetings;
- Denis O'Leary and Condor Security, Gallaghers Insurance Brokers, Mid West Transport, Audi Parramatta and Paul Gow for sponsoring our Pennant teams and successful special competition days.
- Matthew Lamerton and Andrew Laplain for winding up the competitions; and,
- Darren Stocks, Michael Reilly, Brad Ferguson and Ladies Captain Tracey Hilton for their many hours of time and support during the year on the Match Committee.



Cumberland can look forward to a prosperous future through a challenging golf course, an interactive and supportive membership and a positive outlook toward any challenges which may come our way. We have had quite a number of new members who have recently joined.

For the year ahead, look after your golf course and we will all be able benefit from the common interest we share.

Happy golfing,

Paul Hilton  
Club Captain

## MAJOR EVENT WINNERS 2019 – 2020

Club Champion.....	Arthur Barakat
“A” Reserve Grade Champion.....	Robert Shield
“B” Grade Champion.....	Mark O’Brien
“C” Grade Champion.....	Nick Aravantinos
Seniors Champion.....	Fred Yousiph
Junior Champion.....	Joshua Madeleine
Foursomes Champions.....	Fred Yousiph & Mark Hay
“B” Grade Foursomes Champions.....	Tony Intonato & Michael Reilly
“C” Grade Foursomes Champions.....	Terry Hurley & Wayne Anderson
Mixed Foursomes Champions.....	Stephen Golden & Maria Golden
Cumberland Cup.....	Darcy Boyd
Cumberland Bowl.....	Peter Stretton
Presidents Cup.....	Jack Holliday
Holroyd Shield.....	Paul Pestano
Match Play Champion “A” Grade.....	Arthur Barakat
Match Play Champion “A” Reserve Grade.....	Paul Hilton
Match Play Champion “B” Grade.....	Gary Gormly
Match Play Champion “C” Grade.....	Robert Atkinson
Junior Match Play Champion.....	Joshua Madeleine
Ladies Champion.....	Melissa Cochran
Ladies Bronze I Champion.....	Won Kim
Ladies Bronze II Champion.....	Judith Attwood
Ladies Foursomes Champions.....	Kate Stuart & Michelle McPherson
Foursomes Champions Bronze 1.....	Sandra Bannerman & Annette Robinson
Ladies Match Play Champion Div. 1.....	Melissa Cochran
Ladies Match Play Champion Div. 2.....	Won Kim

## MEMBERSHIP OF THE CLUB AS AT 31 ST MARCH, 2020

Life Members	9	Lady Members	109
Full Playing	269	Lady Senior Members	27
Senior Members	146	Intermediate Member	30
Special Long-Term Members	38	Junior Member	39
Five Day Members	95	Club Life	4
Senior Five-Day Members	33	Social 3 years	900
Competition Members	87	Social 1 year	247

**TOTAL = 2033**

## 2019 Club Champions



Arthur Barakat  
Club Champion 2019



Melissa Cochran  
Lady Champion 2019

## **VALE**

Sylvia Fullerton  
William Timberlake  
Sydney "Ernie" Stewart

Our deepest sympathy is extended to the relatives of the members who were called to their eternal rest during the 2019/2020 period

### **ACKNOWLEDGEMENT TO VOLUNTARY HELPERS**

The Board wishes to make a special mention to the many volunteers who willingly devoted their time throughout the year. The assistance provided over a wide range of Club activities is of immeasurable value and is one of the intangible qualities that makes Cumberland such a special Club.

### **SPECIAL ACKNOWLEDGEMENTS TO OUR SUPPORTERS**

**Joanne Bannerman:** for sponsorship of our Club Championships

**Starr Partners Pemulwuy:** for sponsoring the Major Pennant team

**Gallaher Insurance Brokers:** for sponsorship of the Par 3 event and Triple Six challenge.

**Harmony Restaurant** for their continued support

**Condor Security** for their continued sponsorship of the Friendship Cup

**Audi Parramatta** for their support of the Warren and Gibson shield

**Debortoli** for ongoing sponsorship

**Coca Cola** for ongoing sponsorship

CUMBERLAND COUNTRY GOLF CLUB LIMITED

DIRECTORS' REPORT

ABN 12 000 046 766

The Directors present the following report on the Financial Year ended 31st March, 2020.

The names and particulars of the Directors of the Company in office at any time during the year are:

Mr. Denis Clifford APM	President	5 years on Board 23 years membership Retired
Mr. John Kiddle	Vice President	4 years on Board 48 years membership Company Director
Mr. Paul Hilton	Captain	14 years on Board 45 years membership Electrical Fitter
Mr. Darren Stocks	Vice-Captain	2 years on Board 34 years membership Sales Rep
Mr. Geoffrey O'Neill	Treasurer	7 years on Board 41 years membership Retired
Mr. Ross Selleck	Director	7 years on Board 30 years membership Retired
Mr. Brad Ferguson	Director	2 years on Board 5 years membership Compliance Officer
Mr Michael Reilly	Director	19 years on Board 36 years membership Community Driver

**CUMBERLAND COUNTRY GOLF CLUB**  
**LIMITED DIRECTORS' REPORT**  
**ABN 12 000 046 766**

**Meetings of Directors**

Attendance at meetings from 1st April, 2019 to 31st March, 2020

**Board**

**01.4.2019 – 30.6.2019**

**Board Meetings**

	<b>No. Held</b>	<b>No. Attended</b>
Clifford D	3	3
Hilton P	3	3
Kiddle J	3	3
O'Neill G	3	3
Manson S	3	3
Selleck R	3	2
Hurley T	3	3
Ferguson B	3	3

**Board**

**01.7.2019 – 31.3.2020**

**Board Meetings**

	<b>No. Held</b>	<b>No. Attended</b>
Clifford D	9	9
Hilton P	9	9
Kiddle J	9	9
Stocks D	9	7
O'Neill G	9	7
Reilly M	9	8
Selleck R	9	7
Ferguson B	9	9

**CUMBERLAND COUNTRY GOLF CLUB**  
**LIMITED DIRECTORS' REPORT**  
**ABN 12 000 046 766**

**Principal Activities**

The Company's principal activities in the course of the financial year were that of a licensed club conducting a golf course with associated amenities. With the exception of the licensed club closing due to Covid 19, 8 days prior to the end of the club's financial year No other significant changes in the nature of these activities occurred during the year.

**Review and Results of Operations**

The net trading profit for the year amounted to \$19,332 after charging depreciation of \$330,750

**Dividends**

The Company is prohibited by its Constitution from paying a dividend, bonus or otherwise by way of profits to members of the Company.

**State of Affairs**

During the financial year there were no significant changes in the state of affairs of the Company other than that referred to in the financial statements or notes thereto.

**Environmental Regulation**

The Company's operations are subject to various environmental regulations under Commonwealth and State legislation. The Directors are not aware of any breach of these requirements during the period under review.

**Events After Balance Date**

Trading within the Clubhouse ceased on Monday 23<sup>rd</sup> March re-opening in a limited capacity Monday June 1<sup>st</sup>. It is expected that restrictions placed on both the golf course and clubhouse operations during Covid 19 that has arisen since the end of the financial year, has significantly affected or may significantly affect the operations of the company and financial outcome for the following year.

**Likely Developments and Expected Results**

With the exception of the concept proposal for an "over 55's" development project as previously approved by the membership, there are no further developments likely to occur in the operations of the Company that will affect the results of the Company in subsequent years.

**Directors' Benefits**

Neither since the financial year end nor during the financial year has a Director received or become entitled to receive a benefit (other than any benefit disclosed at Note 17 to the accounts) by reason of a contract made by the Company with the Director, or a firm of which the Director was a member, or an entity in which the Director has a substantial financial interest.

**CUMBERLAND COUNTRY GOLF CLUB**  
**LIMITED DIRECTORS' REPORT**  
**ABN 12 000 046 766**

**Indemnification of Officers and Auditors**

During the financial year, the company paid a premium in respect of a contract insuring the Directors of the company, the Company Secretary and all Executive Officers of the company, and of any related company, against a liability incurred as such as Director, Secretary or Executive Officer to the extent permitted by the Corporations Act 2001. The company has not otherwise, during or since the financial year, indemnified or agreed to indemnify an officer or auditor of the company, or of any related company against a liability incurred as such an officer or auditor.

**Auditors Independence Declaration**

A copy of the auditor's independence declaration as required under section 307C of the Corporations Act 2001 is set out within this report.

Signed in accordance with a resolution of the Board of Directors.

**Mr. Denis Clifford**



**Mr. John Kidde**



**President**

**Vice-President**

**Dated at Greystanes this 15<sup>th</sup> day of June, 2020**




**AUDITORS INDEPENDENCE DECLARATION**  
UNDER SECTION 307C OF THE CORPORATIONS ACT 2001 T O  
THE DIRECTORS OF CUMBERLAND COUNTRY GOLF CLUB  
ABN 12 000 046 766

I declare, that to the best of my knowledge and belief, during the year ended 31 March 2020 there have been:

- (i) no contraventions of the auditor independence requirements as set out in the Corporations Act 2001 in relation to the audit; and
- (ii) no contraventions of any applicable code of professional conduct in relation to the audit.

**Name of Firm:** Chapman Wyatt &  
Associates Registered  
Company  
Auditors

**Name of Partner** David Michael Wyatt



**Address:** 1st Fl, 2A Hillview Road, Eastwood NSW 2122

**Dated this 15<sup>th</sup> day of June, 2020**

## **INDEPENDENT AUDITOR'S REPORT**

TO THE MEMBERS OF CUMBERLAND COUNTRY GOLF CLUB LIMITED

ABN 12 000 046 766

### **Report on the Financial Report**

I have audited the accompanying financial report of Cumberland Country Golf Club Limited which comprises the statement of financial position as at 31 March 2020 and the statement of comprehensive income, statement of changes in equity and statement of cash flows for the year ended on that date, a summary of significant accounting policies, other explanatory notes and the directors' declaration.

### **Directors' Responsibility for the Financial Report**

The directors of the company are responsible for the preparation and fair presentation of the financial report in accordance with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Act 2001. This responsibility includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances. In Note 1, the directors also state, in accordance with Accounting Standard AASB 101: "Presentation of Financial Statements", that compliance with the Australian equivalents to International Financial Reporting Standards (IFRS) ensures that the financial report, comprising the financial statements and notes, complies with IFRS.

### **Auditor's Responsibility**

My responsibility is to express an opinion on the financial report based on my audit. I conducted my audit in accordance with Australian Auditing Standards. These Auditing Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report. I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion

**INDEPENDENT AUDITOR'S REPORT**  
TO THE MEMBERS OF CUMBERLAND COUNTRY GOLF CLUB LIMITED  
ABN 12 000 046 766

## Independence

In conducting my audit, I have complied with the independence requirements of the Corporations Act 2001. I confirm that the independence declaration required by the Corporations Act 2001, provided to the directors of Cumberland Country Golf Club Limited on 30th May 2020, would be in the same terms if provided to the directors as at the date of this auditor's report.

## Auditor's Opinion

In my opinion:

- (a) the financial report of Cumberland Country Golf Club Limited is in accordance with the Corporations Act 2001, including:
  - (i) giving a true and fair view of the company's financial position as at 31 March 2020 and of its performance for the year ended on that date; and
  - (ii) complying with Australian Accounting Standards (including Australian Accounting Interpretations) and the Corporations Regulations 2001.
- (b) The financial report also complies with International Financial Reporting Standards as disclosed in Note 1.

**Name of Firm:** Chapman Wyatt & Associates  
Registered Company  
Auditors

**Name of Principal:** David Michael Wyatt



**Address:** 1st Fl, 2A Hillview Road, Eastwood NSW 2122

**Dated this 15<sup>th</sup> day of June, 2020**

**CUMBERLAND COUNTRY GOLF CLUB LIMITED**  
**ABN 12 000 046 766**  
**DIRECTORS DECLARATION**

In the opinion of the Directors of Cumberland Country Golf Club Limited:

1. a) The attached financial statements and notes thereto comply with Accounting Standards:
- b) The attached financial statements and notes thereto give a true and fair view of the financial position and performance of the company;
- c) In the Directors' opinion, there are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable.

Signed in accordance with a resolution of the Board of Directors.

**Mr. Denis Clifford**



**Mr. John Kiddle**



**President**

**Vice-President**

**Dated at Greystanes this 15<sup>th</sup> day of June, 2020**

**CUMBERLAND COUNTRY GOLF CLUB LIMITED**  
**ABN 12 000 046 766**  
**STATEMENT OF FINANCIAL POSITION**  
**As at 31st March 2020**

	NOTE	2020 \$	2019 \$
<b>CURRENT ASSETS</b>			
Cash and Cash Equivalent	4	764,416	897,237
Trade and other Receivables	5	148,037	77,674
Inventories	6	43,704	40,341
Other	7	84,659	76,710
<b>Total Current Assets</b>		<u>1,040,816</u>	<u>1,091,961</u>
<b>NON CURRENT ASSETS</b>			
Property, Plant & Equipment	8	11,673,534	11,813,548
<b>Total Non-Current Assets</b>		<u>11,673,534</u>	<u>11,813,548</u>
<b>Total Assets</b>		<u><b>12,714,350</b></u>	<u><b>12,905,509</b></u>
<b>LIABILITIES</b>			
<b>CURRENT LIABILITIES</b>			
Trade and Other Payables	9	238,244	249,996
Borrowings	10	41,680	41,680
Provisions	11	143,953	141,062
Other	12	478,649	477,049
<b>Total Current Liabilities</b>		<u>902,526</u>	<u>909,787</u>
<b>NON CURRENT LIABILITIES</b>			
Borrowings	10	17,829	59,510
Provisions	11	6,321	33,317
<b>Total Non-Current Liabilities</b>		<u>24,151</u>	<u>92,826</u>
<b>Total Liabilities</b>		<u><b>926,677</b></u>	<u><b>1,002,613</b></u>
<b>NET ASSETS</b>		<u><b>11,787,673</b></u>	<u><b>11,902,896</b></u>
<b>MEMBERS EQUITY</b>			
Retained Earnings		11,787,673	11,902,896
<b>TOTAL MEMBERS EQUITY</b>		<u><b>11,787,673</b></u>	<u><b>11,902,896</b></u>

**CUMBERLAND COUNTRY GOLF CLUB LIMITED**  
**ABN 12 000 046 766**  
**STATEMENT OF CHANGES IN EQUITY**  
**As at 31st March 2020**

	<b>NOTE</b>	<b>2020</b>	<b>2019</b>
		<b>\$</b>	<b>\$</b>
<b>Balance of Funds at Beginning of year</b>		11,902,897	11,929,249
Profit(Loss) Attributed to the Entity		(115,223)	(26,353)
Revaluation Increase in Freehold Land	1 (d)	0	0
<b>BALANCE AT 31ST MARCH 2020</b>		<u>11,787,674</u>	<u>11,902,897</u>

**CUMBERLAND COUNTRY GOLF CLUB LIMITED**  
**ABN 12 000 046 766**  
**STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE**  
**INCOME**

**For the year ended 31st March 2020**

	<b>NOTE</b>	<b>2020</b>	<b>2019</b>
		<b>\$</b>	<b>\$</b>
Sales		895,343	929,134
Cost of Sales		(346,704)	(353,895)
<b>GROSS PROFIT</b>		548,640	575,239
Other Revenue	2	2,512,083	2,367,055
Other Income	2	105,432	99,847
Administration Expenses		(423,797)	(418,688)
Golf and Course Expenses		(1,780,791)	(1,673,917)
Trading Expenses		(942,234)	(922,612)
<b>PROFIT/(LOSS) BEFORE INCOME TAX</b>		19,332	26,924
Income Tax Expense		0	0
<b>PROFIT/ (LOSS) FOR THE YEAR</b>		19,332	26,924
<b>OTHER COMPREHENSIVE INCOME FOR THE YEAR</b>		(134,555)	(53,277)
<b>TOTAL COMPREHENSIVE INCOME / (LOSS) FOR THE YEAR</b>		(115,223)	(26,353)

**CUMBERLAND COUNTRY GOLF CLUB LIMITED****ABN 12 000 046 766****STATEMENT OF CASH FLOW****For the year ended 31st March 2020**

	<b>NOTE</b>	<b>2020</b>	<b>2019</b>
		<b>\$</b>	<b>\$</b>
<b>CASH FLOW FROM OPERATING ACTIVITIES</b>			
Cash Receipts from course of Operations		3,977,664	3,702,118
Cash Payments in the course of Operations		(3,782,738)	(3,431,056)
Insurance Claim Received			
Interest Received		13,809	14,100
Interest Paid		(5,693)	(5,680)
<b>Net Cash provided by operating activities</b>	<b>16 ( c )</b>	<b>203,042</b>	<b>279,482</b>
<b>CASH FLOW FROM INVESTMENT ACTIVITIES</b>			
Purchases of Property, Plant and Equipment		(259,150)	(208,713)
Proceeds from Sale of Property, Plant and Equipment		99,522	30,545
Development Expenses		(134,555)	(53,277)
Proceeds from Sale of Poker Machine Entitlements		0	0
<b>Net Cash used in Investing Activities</b>		<b>(294,183)</b>	<b>(231,445)</b>
<b>CASH FLOW FROM FINANCING ACTIVITIES</b>			
Increase in Borrowings		0	0
Repayment of Borrowings		(41,680)	(41,680)
<b>Net cash provided from Financing Activities</b>		<b>(41,680)</b>	<b>(41,680)</b>
<b>Net Increase/(Decrease) in cash held</b>		<b>(132,821)</b>	<b>6,357</b>
<b>Cash at the beginning of the Financial Year</b>		<b>897,237</b>	<b>890,880</b>
<b>CASH AT THE END OF FINANCIAL YEAR</b>	<b>16 ( b )</b>	<b>764,416</b>	<b>897,237</b>



**CUMBERLAND COUNTRY GOLF CLUB LIMITED**

**ABN 12 000 046 766**

**NOTES TO THE FINANCIAL STATEMENTS**

**For the year ended 31st March 2020**

**Statutory Status**

The Club is incorporated as a company limited by guarantee. In accordance with the Constitution of the Company, every member of the Company undertakes to contribute an amount limited to \$2 per member in the event of the winding up of the Company during the time that he or she is a member or within one year thereafter.

**Note 1: Summary of Significant Accounting Policies**

**Basis of Preparation**

The financial statements are a general-purpose financial report that have been prepared in accordance with Australian accounting standards and other mandatory professional reporting requirements and the Corporations Act 2001

The Financial Statements have been prepared on an accruals basis and is based on historical costs modified on the revaluation of selected non-current assets.

The following is a summary of accounting policies adopted in the preparation of the Financial Statements.

- a) **Income Tax**  
The Company is exempt from paying income tax by section 50-45 of the Income Tax Assessment Act 1997.
- b) **Investments**  
Investments brought to account are at cost.
- c) **Inventories**  
Stocks are valued at the lower of cost and net realisable value.

- d) Each class of property, plant & equipment is carried at cost or fair value less, where applicable, any accumulated depreciation and impairment losses. Profit / (Loss) for the year from continuing operations includes the following specific expenses:

i)

Freehold land and buildings are shown at their fair value, based on periodic valuations by external independent valuers.

The land and buildings were independently valued at 24th January 2017 by Andrew Nock Pty Ltd. The valuer assessed the fair value by estimating the depreciated replacement cost of the improvements and adding the land value component. The valuation noted that fair value is usually determined from market-based evidence and that no such evidence exists due to the specialised nature of the item of property and that the item is rarely sold.

Valuation provided:	Land	\$9,000,000
	Buildings	\$1,180,585

The directors reviewed the key assumptions made by the valuer and conclude that the carrying values shall continue, with depreciation provided as per current practice, and be recorded in the financial statements

The director's valuation recorded in the financial statements is as follows:

Land	\$9,000,000
Buildings at Written down Value	\$1,140,725

ii) **Plant & Equipment**

Plant and equipment are measured on the cost basis less depreciation and impairment the recoverable amount is assessed on the basis of expected net cash flows that will be received from the assets employment and subsequent disposal.

iii) **Depreciation**

The depreciable amount of all fixed assets including building, but excluding freehold land, is depreciated on a straight-line basis over the useful life to the Club.

**Class of Fixed Asset**

Buildings

Plant and Equipment

Gaming Machines

Golf Course Improvements

e) **Impairment of Assets**

At each reporting date, the Club reviews the carrying values of its tangible assets to determine whether there is any indication that those assets have been impaired. If such an indication exists, the recoverable amount of the asset, being the higher of the asset's fair value less the costs to sell and value in use, is compared to the asset's carrying value. Any excess of the asset's carrying value over its recoverable amount is expensed to the statement of comprehensive income.

f) **Employee Benefits**

The Club ensures that adequate provision is made for employees' entitlements in respect of services provided by employees up to balance date.

Employee benefits that are expected to be settled within one year have been measured at the amounts expected to be paid when the liability is settled, plus related on-costs. Employee benefits payable later than one year have been measured at the present value of the estimated future cash outflows to be made for those benefits.

g) **Cash and Cash Equivalents**

Cash and cash equivalents include cash on hand, deposits held at call with banks, other short-term highly liquid investments with original maturities of three months or less, and bank overdrafts.

Bank overdrafts are shown within short-term borrowings in current liabilities on the statement of financial position.

**h) Goods and Services Tax (GST)**

Revenues, expenses and assets are recognised net of the amount of GST except:

- i. where the amount of GST incurred is not recoverable from the Australian Tax Office (ATO), it is recognised as part of the cost of acquisition of an asset or as part of an item of expense, or
- ii. *Receivables and payables in the balance sheet, are shown inclusive of GST*

Cash flows are presented in the cash flow statement on a gross basis, except for the GST component of investing and financing activities, which are disclosed as operating cash flows.

**i) Borrowings**

Finance under Bank Loans are capitalised, recording an asset and a liability equal to the present value of the minimum finance payments. Bank Loan payments are allocated between the reduction in the Bank Loan liability and the interest rate for the period.

The Bank Loans are secured by a mortgage over specific course machinery.

**j) Comparative Figures**

When required by Accounting Standards, comparative figures have been adjusted to conform to changes in presentation for the current financial year.

**CUMBERLAND COUNTRY GOLF CLUB LIMITED****ABN 12 000 046 766****NOTES TO THE FINANCIAL STATEMENTS****For the year ended 31st March 2020**

	<b>2020</b>	<b>2019</b>
	<b>\$</b>	<b>\$</b>
<b>NOTE 2:</b>		
<b>REVENUE AND OTHER INCOME</b>		
<b>Revenue</b>		
<b>Sales Revenue</b>		
Sale of Goods	895,343	929,134
<b>Other Revenue</b>		
Member Subscriptions	838,248	834,459
Competition Fees	524,129	483,717
Green Fees	225,590	210,264
Golf Cart Hire Fees	306,912	267,909
Poker Machines Net Income	421,888	371,287
Commission Received	75,832	75,560
Members Levy	964	36,405
Other	118,519	87,454
<b>Total Other Revenue</b>	<b>2,512,083</b>	<b>2,367,055</b>
<b>Total Revenue</b>	<b>3,407,426</b>	<b>3,296,189</b>
<b>Other Income</b>		
Interest Received	13,809	14,100
Rent Received Caterer	13,307	13,145
Telephone Tower Rental	47,208	46,299
Gain on Sale of Poker Machine		
Entitlements	0	0
Insurance Claims Received	0	0
Profit on Sale of Non-Current		
Assets	31,108	26,303
<b>Total Other Income</b>	<b>105,432</b>	<b>99,847</b>
<b>Total Revenue &amp; Other Income</b>	<b>3,512,858</b>	<b>3,396,036</b>

**NOTE****3:****PROFIT FOR THE YEAR**

Profit / (Loss) for the year from continuing operations includes the following specific expenses:

**EXPENSES**

Cost of Sales	346,704	353,895
Depreciation and Amortisation	330,750	351,355
Interest Paid on Borrowings	5,693	5,680
Loss on Disposal of Non Current Assets	0	(2,626)

**Auditors Remuneration**

Audit Services	18,000	17,910
Other Services	460	480

<b>Total Auditors Remuneration</b>	<b>18,460</b>	<b>18,390</b>
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**Employee Benefits Expense**

Salaries and Leave Entitlements	1,032,029	1,063,231
Superannuation	91,996	92,781
Fringe Benefit Tax and Payroll Tax	12,614	20,113
Workers Compensation Insurance	24,234	24,887

<b>Total Employee Benefits Expense</b>	<b>1,160,873</b>	<b>1,201,012</b>
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**NOTE****4:****CASH AND CASH EQUIVALENT**

Cash on Hand - Floats	4,640	49,494
Westpac Trading Corp - Trading Account	86,407	55,683
Term Deposits	673,369	792,060
	<b>764,416</b>	<b>897,237</b>

**NOTE****5:****TRADE AND OTHER RECEIVABLES**

Trade Receivables	106,229	29,680
Other Receivables	41,808	47,994
	<b>148,037</b>	<b>77,674</b>

**NOTE****6:****INVENTORIES**

Stock on Hand - Bar	38,330	37,340
Stock on Hand - Fuel	5,374	3,001
	<b>43,704</b>	<b>40,341</b>

**NOTE****7:**

Shares Independent Liquor Group	750	750
Prepayments	83,909	75,960
	<u>84,659</u>	<u>76,710</u>

**NOTE****8:****PROPERTY, PLANT & EQUIPMENT**

Land at Valuation	9,000,000	9,000,000
Buildings at Valuation	1,600,000	1,600,000
Buildings at Cost	100,367	100,367
Less Accumulated Depreciation	(650,169)	(604,906)
<b>Total Land &amp; Buildings</b>	<u>10,050,198</u>	<u>10,095,461</u>

Plant and Equipment at Cost	2,716,434	2,745,354
Less Accumulated Depreciation	(1,693,327)	(1,636,354)
<b>Total Plant and Equipment</b>	<u>1,023,107</u>	<u>1,109,000</u>

Poker Machines at Cost	677,341	646,556
Less Accumulated Depreciation	(496,840)	(496,179)
<b>Total Poker Machines</b>	<u>180,501</u>	<u>150,377</u>

Course Improvements at Cost	1,760,799	1,760,799
Less Accumulated Depreciation	(1,341,071)	(1,302,090)
<b>Total Course Improvements</b>	<u>419,728</u>	<u>458,709</u>

<b>Total Property, Plant &amp; Equipment</b>	<u>11,673,534</u>	<u>11,813,548</u>
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**Movements in the Carrying Amounts**

Movement in the carrying amounts for each class of Property, Plant and Equipment

between the beginning and the end of the current financial year.

**Freehold Land**

Balance at the beginning of the year	9,000,000	9,000,000
Additions	0	0
Revaluation	0	0
Depreciation Expense	0	0
Carrying amount at end of year	<u>9,000,000</u>	<u>9,000,000</u>

**Buildings at Valuation**

Buildings at Valuation Balance at beginning of year	1,034,989	1,074,990
Additions	0	0
Depreciation Expense	(40,000)	(40,000)
Carrying amount at end of year	994,989	1,034,989

**Buildings at Cost**

Buildings at Cost Balance at beginning of year	60,472	65,736
Disposals / Adjustment	0	0
Depreciation Expense	(5,263)	(5,263)
Carrying amount at end of year	55,209	60,472

**Plant and Equipment**

Balance at the beginning of the year	1,109,000	1,193,865
Additions	188,230	142,433
Disposals / Adjustment	(68,414)	(6,869)
Depreciation Expense	(205,709)	(220,429)
Carrying amount at end of year	1,023,107	1,109,000

**Poker Machines**

Balance at the beginning of the year	150,377	130,279
Additions	70,920	66,280
Disposals / Adjustment	0	0
Depreciation Expense	(40,796)	(46,182)
Carrying amount at end of year	180,500	150,377

**Course Improvements**

Balance at the beginning of the year	458,709	498,190
Additions	0	0
Disposals	0	0
Depreciation Expense	(38,981)	(39,481)
Carrying amount at end of year	419,727	458,709

**Total Non-Current Assets**

Balance at the beginning of the year	11,813,548	11,963,059
Revaluation	0	0



Additions	259,150	208,713
Disposals / Adjustment	(68,414)	(6,869)
Depreciation Expense	(330,750)	(351,355)
Carrying amount at end of year	<u>11,673,534</u>	<u>11,813,548</u>

**Section 41 J (2) Registered Clubs Act 1976**

Core property - 248 Old Prospect Road, Greystanes NSW 2145  
Non-core property – Area as identified and approved by the Membership 2019 AGM

**NOTE**

**9: TRADE AND OTHER PAYABLES**

Trade Creditors	149,857	190,672
Other Creditors & Accrued Expenses	34,386	24,158
Withholding Tax Payable	20,197	19,181
Goods & Service Tax Payable	33,804	15,984
	<u>238,244</u>	<u>249,996</u>

**NOTE**

**10: BORROWINGS**

Bank Loans	67,620	114,973
Deferred Interest	(8,111)	(13,784)
	<u>59,509</u>	<u>101,190</u>
<b>Current Liability</b>	41,680	41,680
<b>Non Current Liability</b>	17,829	59,510
	<u>59,509</u>	<u>101,190</u>

The bank loans are secured by a mortgage over specific Course Machinery

**NOTE****11:****PROVISIONS****Employee Entitlements**

Annual Leave	94,928	95,946
Long Service Leave	55,346	78,432
	<u>150,274</u>	<u>174,378</u>

**Current Liability**

143,953 141,062

**Non-Current Liability**

6,321 33,317

150,274 174,378**NOTE****12:****OTHER LIABILITIES**

Members Subscriptions in Advance	364,273	352,872
Competition Fees in Advance	(143)	680
Telephone Tower Rental in Advance	19,835	35,373
Members House Account Liability	81,893	36,081
Other Creditors	12,791	52,042
	<u>478,649</u>	<u>477,049</u>

**NOTE****13:****CAPITAL EXPENDITURE**

Golf Course Improvements	0	0
Poker Machines	70,920	66,280
Golf Course Machinery	81,660	125,891
Furniture and Fittings	41,350	11,809
Computer Equipment	1,200	0
Plant & Equipment	64,020	4,733

**Total**259,150 208,713**Less: Disposals**

(99,522) (30,545)

**Net Capital Expenditure**159,628 178,168

**NOTE  
14:**

**MORTGAGE**

Westpac Banking Corporation holds an equitable mortgage over all the assets of the Company and a mortgage over the Golf Club and Course. The Company has access to a bank overdraft of \$50,000.

**NOTE  
15:**

**FINANCIAL INSTRUMENTS**

The company's exposure to interest rate risk, which is the risk that a financial instrument value will fluctuate as a result of changes in market interest rates and the effective weighted average interest rates on all classes of financial assets and financial liabilities is relatively insignificant.

**Credit Risk**

The maximum exposure to credit risk, excluding the value of any collateral or other security at balance date to recognized financial assets is the carrying amount net of any provisions for doubtful debts as disclosed in the balance sheet and notes to the account. The Company does not have any material credit risk or exposure to any single debtor or group of debtors under financial instruments entered into by it.

**NOTE  
16:**

**CASH FLOW RECONCILIATION**

**a) Goods & Services Tax (GST)**

For the purpose of the cash flow statements GST payments and collections are included in the relevant line item.

**b) Reconciliation of Cash**

For the purpose of the Statement of Cash Flows, Cash includes Cash on Hand in Banks and short-term interest-bearing deposits. Cash at the end of the year as shown in the Statement of Cash Flows is reconciled to the related items in the statement of financial position as follows:

Cash on Hand	91,047	105,178
Short Term Deposits	673,369	792,060
<b>Total Cash at End of Year</b>	<b>764,416</b>	<b>897,237</b>

**c) Reconciliation of Net Cash Provided by  
Operating Activities to Operating Profit**

Operating Profit (Loss)	19,332	26,924
Depreciation	330,750	351,355
Net (Gain) Loss on Disposal of Assets	(31,108)	(23,677)
Movement in to Provisions	(24,104)	(27,980)
Insurance Claim Received	0	0
<b>Changes in Assets &amp; Liabilities</b>		
Movement in debtors, stock & prepayments	(81,676)	1,221
Movement in trade creditors & subscriptions in advance	(10,152)	(48,360)
<b>Net Cash provided by Operating Activities</b>	<b>203,042</b>	<b>279,482</b>

**NOTE****17:****RELATED PARTY TRANSACTIONS****Transactions with Directors**

During the financial year the following benefits were received by the Directors:

Food and Refreshments following Board &

Committee Meetings	4,760	3,810
Representative events for Club Directors	1,911	1,871
	<u>6,671</u>	<u>5,681</u>

**NOTE****18:****HOSPITALITY****Benefits to Members**

Ladies Committee Activities	1,187	523
General Membership	1,130	1,952
<b>Total Benefits to Members</b>	<u>2,317</u>	<u>2,475</u>

**NOTE****19:****CAPITAL COMMITMENTS**

The following capital commitments are outstanding as at balance date

	0	0
<b>Total committed</b>	<u>0</u>	<u>0</u>

**NOTE****20:****EVENTS AFTER BALANCE DATE**

There have been no significant financial events since balance date

**NOTE****21:****Lease Liability**

Commitments for minimum lease payments in relation to non-cancellable operating leases are payable as follows:

1. Within One year \$80,257.32
2. Later than one year but not later than five years \$314,341.28

**CUMBERLAND COUNTRY GOLF CLUB LIMITED**  
**ABN 12 000 046 766**  
**DEPARTMENTAL TRADING PROFIT & LOSS STATEMENT**  
**For the year ended 31st March 2020**

	<b>2020</b>	<b>2019</b>
	<b>\$</b>	<b>\$</b>
<b>BAR TRADING ACCOUNT</b>		
<b>SALES</b>	895,343	929,134
Less Cost of Sales	346,704	353,895
<b>GROSS PROFIT</b>	<u>548,640</u>	<u>575,239</u>
 <i>Gross Profit %</i>	 61.28%	 61.91%
 <b>LESS EXPENSES</b>		
Cash Variance	1023.4	476
Coasters	1,295	1,480
Depreciation	3,843	3,970
Gas - Cellar	3,207	2,906
Glassware Replacement	1,251	747
Insurance	6,146	6,330
Operating Supplies	2,322	2,844
Payroll Tax	2,914	4,252
Repairs & Maintenance	7,609	9,701
Salaries & Wages	263,972	243,998
Staff Drinks/Meals	3,403	2,269
Staff Training	1,350	1,350
Staff Uniforms	1,220	1,476
Superannuation	23,913	23,083
Workers Compensation Insurance	4,605	4,728
<b>TOTAL EXPENSES</b>	<u>328,074</u>	<u>309,610</u>
 <b>NET PROFIT (LOSS) BAR TRADING</b>	 <u>220,566</u>	 <u>265,629</u>

## GAMING TRADING ACCOUNT

<b>INCOME</b>	<b>2020</b>	<b>2019</b>
Commission - Keno	41,613	43,320
Commission - TAB	17,058	17,446
Gaming Tax Rebate	17,180	17,180
Poker Machine Nett Income	421,888	371,287
Management fee - TAB	2,352	2,410
<b>TOTAL INCOME GAMING</b>	<b>500,091</b>	<b>451,643</b>
<b>LESS EXPENSES</b>		
Cash Variance	2,610	(146)
CRT Expenses	13,276	6,638
Depreciation	52,470	58,627
General Expenses	0	0
Insurance	4,189	4,344
Keno Expenses	1,957	563
Minor Plant & Equipment	772	3,985
Monitoring Services	14,758	14,522
Payroll Tax	531	896
Repairs & Maintenance	18,825	17,679
Salaries & Wages	47,000	54,000
Software Support	6,468	6,522
Superannuation	4,465	5,130
TAB - Internet & Communication	2,800	3,055
TAB - Sky Channel	21,202	21,348
TAB - Stationery	1,724	313
Workers Compensation Insurance	1,212	1,245
<b>TOTAL EXPENSES</b>	<b>194,259</b>	<b>198,721</b>
<b>NET PROFIT (LOSS) GAMING TRADING</b>	<b>305,832</b>	<b>252,922</b>

**HOUSE & SOCIAL TRADING ACCOUNT****INCOME**

	<b>2020</b>	<b>2019</b>
Catering Income	13,307	13,145
Commision Received	17,161	14,794
Electric Buggy Storage fee	636	409
Function Income	8,593	11,931
Locker Fees	3,327	3,454
Raffles Income	29,999	35,735
Members Subscriptions- Social	8,070	8,409
Sundry Income	24,000	0
Wage Subsidy received	0	0
<b>TOTAL INCOME</b>	<b>105,093</b>	<b>87,877</b>

**LESS EXPENSES**

Advertising	2,011	3,272
Cleaning	45,850	43,454
Depreciation	67,797	73,973
Electricity	60,269	60,221
Entertainment Expenses	18,100	29,441
General Expenses	3,519	2,696
Grease Trap Expenses	3,928	3,126
Hospitality	2,316	2,475
Insurance	13,010	13,493
Licence Fees	8,822	8,100
Membership Cards	0	238
Members Badge Draw	9,155	6,882
Members Functions	3,156	3,581
Members Sign in Registers	2,428	2,627
Minor Plant & Equipment	865	633
Operating Supplies	311	872
Pay Television	23,639	21,045
Payroll Tax	151	278
Promotions - Social	0	0
Raffle Expense	33,268	28,712
Rates - Council	7,845	7,533
Rental Expense - Alcolizer	2,018	2,018
Rental Expense - Pagers	1,589	1,440
Repairs & Maintenance	56,674	37,711
Salaries & Wages	15,598	15,855
Security	2,266	3,383
Superannuation	1,438	1,483
Washrooms & Toiletries	10,426	9,927



Waste Disposal	16,471	15,814
Water & Sewerage	6,499	10,875
Workers Compensation Insurance	485	497
<b>TOTAL EXPENSES</b>	<b>419,902</b>	<b>411,655</b>

**NET PROFIT (LOSS) HOUSE & SOCIAL TRADING**

**(314,809) (323,778)**

**COURSE & GOLF TRADING ACCOUNT INCOME**

Advertising - Course	8,027	778
Golf Cart Hire Fees	306,912	267,909
Competition Fees	524,129	483,717
Green Fees	225,590	210,264
Members Subscriptions	830,178	826,050
Members Levy	964	36,405
Sponsorship	455	1,818
Sundry Income	22,421	12,714
Telephone Tower Rental	47,208	46,299
<b>TOTAL INCOME</b>	<b>1,965,885</b>	<b>1,885,954</b>

**LESS EXPENSES**

Advertising	4,261	5,916
Affiliation Fees	44,520	42,777
Ball Cost	73,346	68,515
Coaching Fees	0	70
Computer Expenses	6,914	7,260
Course Equipment	11,710	6,024
Course Maintenance	212,483	177,539
Course Operating Supplies	3,393	1,883
Depreciation	200,116	206,720
Donations - Diggers	8,560	6,870
Electricity	41,114	34,806
Fuel & Oil	24,572	21,136
Gas	295	516
General Expenses	8,113	10,268
Hire of Equipment	5,348	2,044
Hole in One expenses	3,089	6,072
Insurance	31,024	25,363
Interest - Bank	5,673	5,673
Junior Development Expenses	518	644
Laundry Expenses	9,226	7,919

Leasing Expenses	6,688	
Line Marking	4,115	3,154
Loose Tools	1,777	301
Medical - Employees	625	3,235
Members Incentive Scheme	5,086	1,000
Minor Plant & Equipment	5,918	4,272
Motor Vehicle Expenses	3,740	3,053
Out of Bounds Damage	3,416	1,364
Payroll Tax	5,504	10,563
Printing & Stationery	5,780	3,203
Promotional Day Expenses	3246	10135
Professional Fees & Commission	191,781	177,810
Rates Council	18,305	17,577
Rep. Teams Support & Hospitality	21,865	21,551
Repairs & Maintenance - Machinery	105,436	74,446
Salaries & Wages	455,066	498,175
Security Course	4,646	3,006
Staff Drinks/Meals	56	487
Staff Training	635	0
Staff Uniforms	3,158	3,450
Superannuation	38,916	39,952
Telephone	2,821	3,938
Testing and Tagging	0	275
Trophies	103,752	104,418
Waste Disposal	7,355	5,901
Water Costs	70,918	28,618
Water Licence Costs	194	173
Water Pipeline Expenses	0	0
Workers Compensation Insurance	12,602	12,943
Workshop Expenses	3,118	2,902
<b>TOTAL EXPENSES</b>	<b>1,780,791</b>	<b>1,673,917</b>
<b>NET PROFIT (LOSS) ON GOLF &amp; COURSE TRADING</b>	<b>185,094</b>	<b>212,037</b>

## ADMINISTRATION ACCOUNT INCOME

Interest received	13,809	14,100
Sundry Income	1,529	1,024
<b>TOTAL INCOME</b>	<b>15,338</b>	<b>15,124</b>

## LESS EXPENSES

Audit Fees	18,460	18,390
Bank Fees	2,179	2,633
Bank-Merchant Fees	7,082	5,559
Cash Handling - Armaguard	5,499	5,764
Cash Variance	3,123	107
Computer Costs	33,150	37,762
Consultancy Fees	3,761	800
Depreciation	6,525	8,065
Directors & Committee - Hospitality	4,760	3,810
Directors Representation Cost	1,911	1,871
Fringe Benefit Tax	739	-80
General Expenses	3,757	3,247
Insurance	11,446	10,042
Interest Expenses	20	7
Internet Expenses	3,956	4,338
Legal Expenses	3,628	940
Minor Plant & Equipment	987	1,787
Motor Vehicle Expenses		
Payroll Tax	2,775	4,204
Postage	3,106	3,361
Printing & Stationery	9,101	8,863
Repairs & Maintenance	0	62
Salaries & Wages	250,393	251,203
Staff Amenities Drinks/Meals	2,155	2,180
Staff Training	5,188	2,196
Staff Uniforms	387	406
Subscriptions	6,162	5,227
Superannuation	23,264	23,133
Telephone	4,953	7,337
Workers Compensation Insurance	5,332	5,474
<b>TOTAL EXPENSES</b>	<b>423,797</b>	<b>418,688</b>

## NET PROFIT (LOSS) ADMINISTRATION

(408,459) (403,563)

**DEPARTMENTAL CONSOLIDATION  
STATEMENT**

Bar	220,566	265,629
Gaming	305,832	252,922
House & Social	(314,809)	(323,778)
Course & Golf	185,094	212,037
Administration	(408,459)	(403,563)
<b>NET PROFIT (LOSS) ON TRADING</b>	<b>(11,775)</b>	<b>3,247</b>
Profit on Sale of Non-Current Assets	31,108	26,303
Loss on Sale of Non-Current Assets	0	(2,626)
Development Expenses	(134,555)	(53,277)
Gain on Sale of Poker Machine Entitlements	0	0
Insurance Claims Received	0	0
<b>NET PROFIT (LOSS) FOR YEAR</b>	<b>(115,223)</b>	<b>(26,353)</b>

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